

SMITH OPTICAL TRANSCEIVERS

THE INTELLIGENT CHOICE FOR DATA CENTER OPTICS AND CABLING

Smith recognizes the vital role that optics and connectivity products play in the networking and data center landscapes, and we take the required steps to ensure a reliable product. Our entire optics product line is fully compatible with leading network equipment providers. Smith is a trusted OEM-alternative source of optical transceivers.

QUALITY-ENSURED PRODUCT

Smith's functionality and in-house testing labs verify full OEM compliance and compatibility. Our certified operational processes verify that Smith's optical products will function exactly like the OEMs' original parts in their respective OEM devices, meaning that you never have to compromise on quality when you source with Smith. Certified testing procedures are a cornerstone of Smith's success.

WHAT DOES OEM-ALTERNATIVE MEAN?

Smith is a third-party source for optical transceivers. We utilize the same tier-one contract manufacturers as many OEMs do, providing modules that are identical in form, fit, and function. Sourcing optical transceivers through Smith lowers your IT costs while maintaining quality.

Our transceivers support the following:

3Com | ADTRAN | ADVA | Aerohive | Alcatel | Allied Telesis | Alvarion | Arista | Aruba | ASUS | Avaya
BLADE Network Technologies | Brocade | BTI | Calix | Ceragon | Check Point | Chelsio | Ciena | Cisco
D-Link | Dell Delta | ECI Telecom | Enterasys | Extreme | F5 Networks | Finisar | Fluke Networks | Force10
Fortinet | Foundry | FTTX | Fujitsu | Gigamon | H3C | HP | Huawei | IBM | Intel | JDSU | Juniper | Linksys
Marconi | Mellanox | Meraki | MRV | NETGEAR | Nokia | Nortel | Nutanix | OPLINK | Overture | Palo Alto
Pannaway | Planet | RAD Group | Redback | Riverbed | Riverstone | Sixnet | SMC | Sun | Sunrise Telecom
Tejas Networks | Telco Systems | TP-Link | Transition Networks | TRENDnet | Ubiquiti | XKL | Zhong | ZTE | Zyxel



www.smithweb.com

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Guadalajara • Hong Kong • Houston • Munich • New York • Penang
Seoul • Shanghai • Shenzhen • Silicon Valley • Taipei



BENEFITS OF SMITH OPTICAL TRANSCEIVERS

Smith's optical transceivers and networking equipment offer many industry-leading benefits. See how our services and products can help you with your IT refresh.

- **Reduce Overhead IT Spending:** Customers can save up to 90% with OEM-alternative optical hardware.
- **Custom-Programmed Modules:** Smith's optical transceivers and other networking products are **programmed in-house and can** be custom-coded with client name, part number, and serial number.
- **Industry-Leading Reliability:** Our return rate on modules shipped is .010% (1 in 9,890). The failure rate on modules deployed in the field is .0029% (1 in 33,600).
- **Support Across All Form Factors:** Solutions are available in virtually every form factor – ranging from 100 MB to 100 GB.
- **Lifetime Warranty:** Smith's transceivers, DACs, and fiber optic cables come with an industry-leading lifetime warranty and toll-free technical support. Our products will not void your OEM warranty, and they present zero service-level risks.
- **In-System Tested:** Using a Shenick test and measurement system, which provides comprehensive performance analysis on modules during emulated application flows, Smith verifies its optical transceivers' OEM capabilities within their intended systems.
- **Evaluation Program:** Smith allows you to verify the quality and reliability of our products by offering an industry-leading 30-day evaluation program.
- **Same-Day Shipping:** Smith keeps a complete line of tested optical transceiver solutions in stock at competitive prices and ready to ship, including thousands of networking switches, routers, and servers.

WHO WE SUPPORT

No matter what industry you're in, Smith can help optimize your business and support your goals. We offer Fortune 500, telecommunications, and data center customers trusted sourcing services worldwide. From data centers to server rooms and beyond, our team of experts can engineer solutions to manage your networking equipment requirements.

CONTACT US

Reach out to us today at optics@nfsmith.com to learn how we can help you identify cost-savings opportunities and secure quality-ensured optical transceivers. Search for in-stock optical transceivers directly through our website.

CERTIFICATIONS

